Cascade County

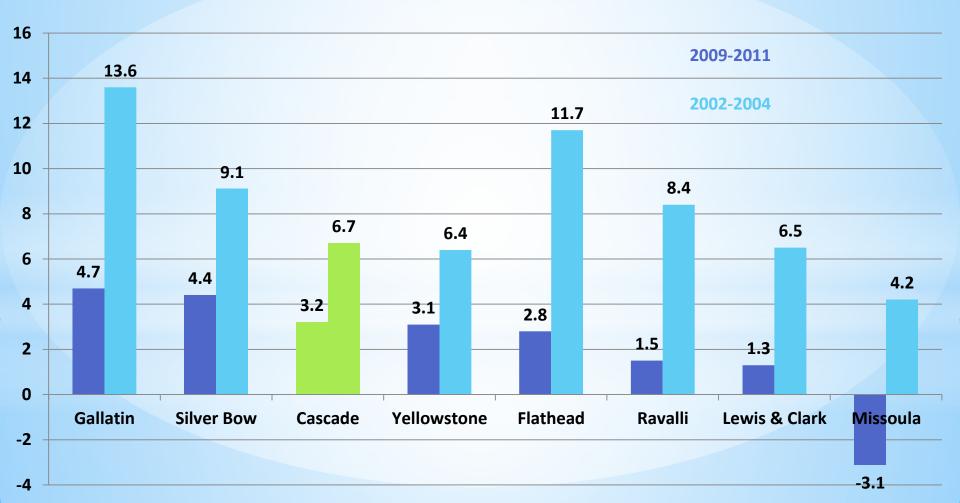
Midyear 2012

By Paul E. Polzin





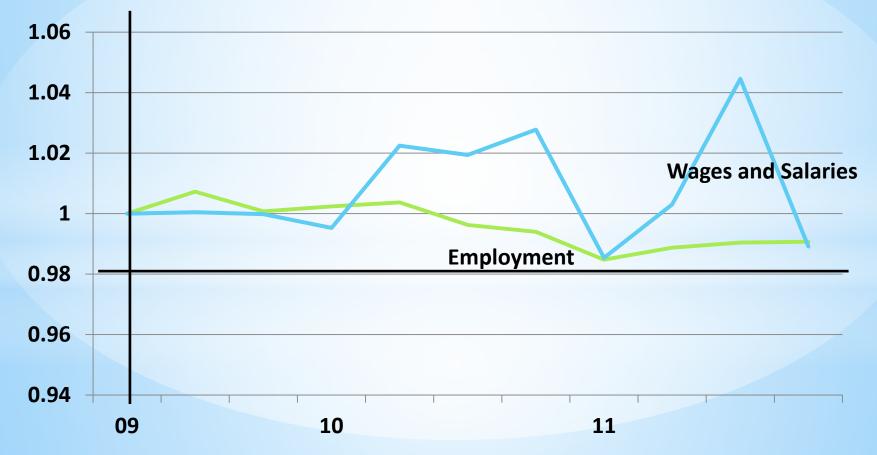
Annual Percent Change In Nonfarm Earnings (in Constant Dollars)





Non-Farm Employment and Inflation Adjusted Wages and Salaries, Seasonally Adjusted, Cascade County

Recession Trough, June 2009





5%

7%

7%

7%

7%

11%

10%

46%

Cascade's Economic Base 2009-2012

Other
Transportation
State Gov't & Higher Ed.
Manufacturing*
Trade Center-Other
Trade Center-Health
Federal Civ.
Malmstrom AFB

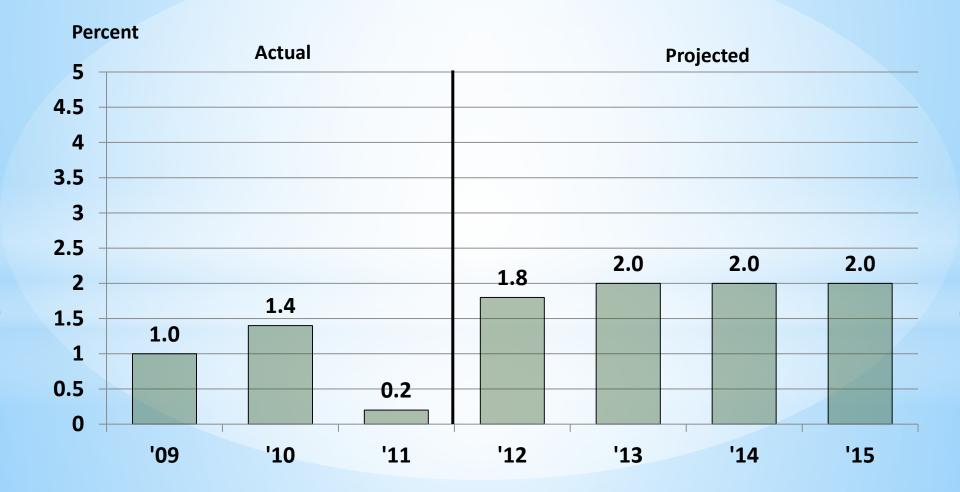
Construction

<u>Aug. '12</u>
!!
Pay Freeze Ending
\checkmark
Weak retail
Less discretionary spending
\checkmark
✓

Not before 2013

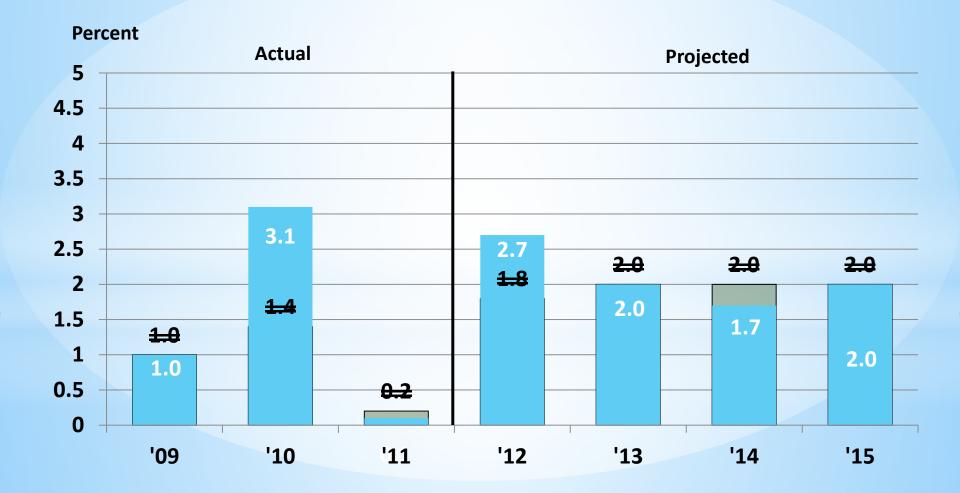
*Includes Oil Refinery

Actual and Projected Change in Nonfarm Earnings, Cascade County, 2009-2015



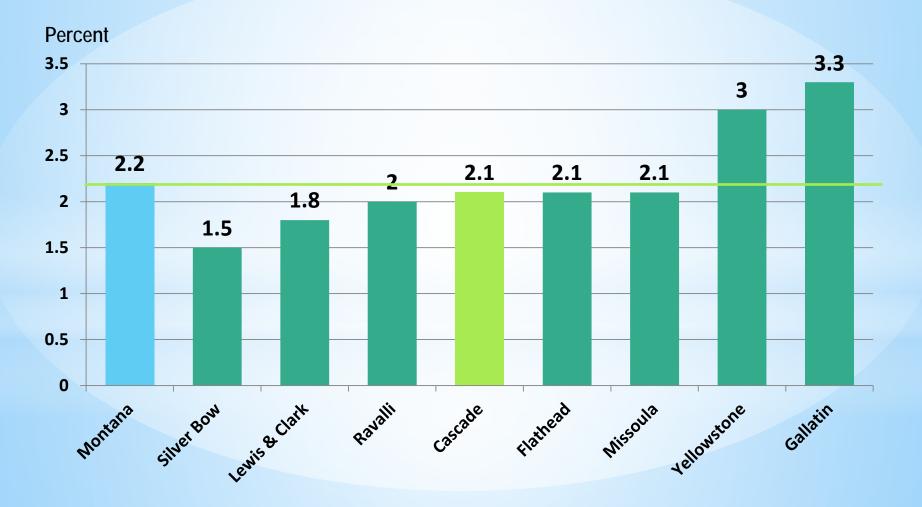


Actual and Projected Change in Nonfarm Earnings, Cascade County, 2009-2015





Projected Annual Percent Change In Nonfarm Earnings (in Constant Dollars) 2012-2015





ENERGY QUESTIONS PART II



Energy Volatility; Is Government a Cause or a Remedy?

KEYSTONE XL PIPELINE

- Nebraska State Government
- U.S. Government

• WIND ENERGY

- Expiration of Federal Production Tax Credit (PTC)
- California Energy Market
 - Wind is now 5% of total
 - Goal: Renewables are 33% of total

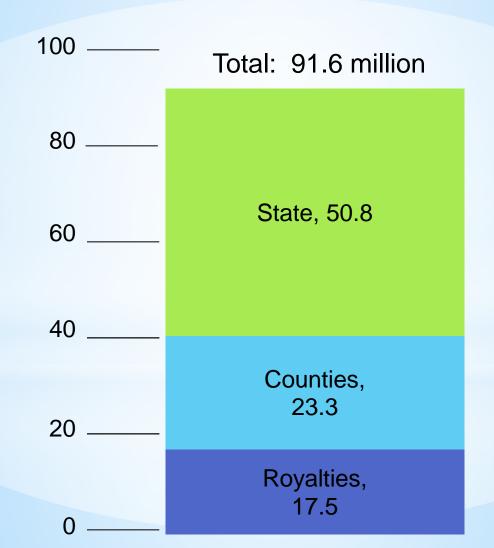


Why Should Anyone in Western Montana Care About Energy Development in the Eastern Part of the State?

- Tax and Revenue Impacts
- Montana's Energy Transportation Systems



Estimated Royalties and Taxes, 20 Million Ton per Year Coal Mine





Montana Board of Investments Loan Programs Funded from the Permanent Coal Tax Trust Fund.

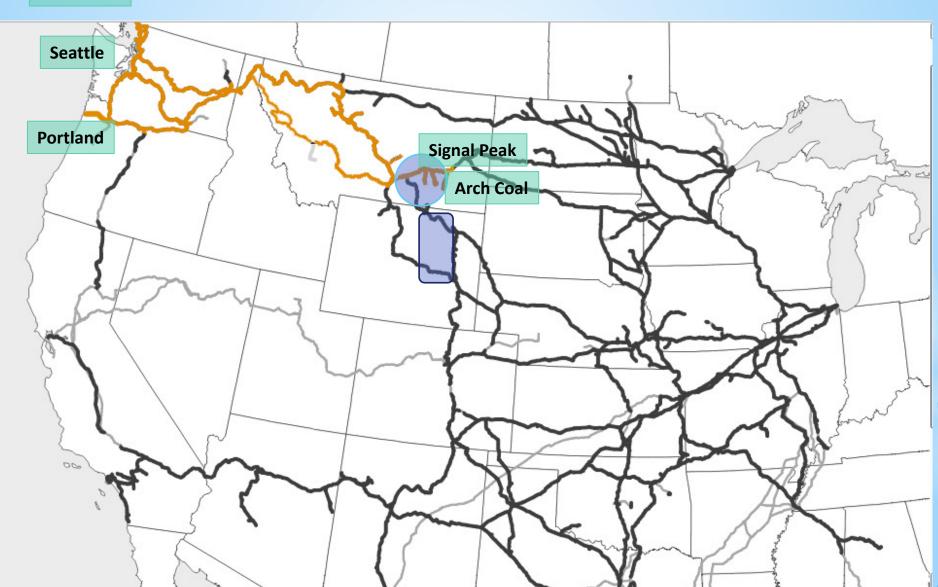
"Montana law states that 'the Board shall endeavor to invest 25 percent of the state's Coal Tax Trust Fund in the Montana economy...'"

- Business Loan Participation Program
- Link Deposit Business Loan Program
- Guaranteed Loan Purchase Program
- Value-Added Business Loan Program
- Infrastructure Loan Program
- Intermediary Relending Loan Program



Future Powder River Coal Market Areas

Vancouver





Crude Oil Pipelines



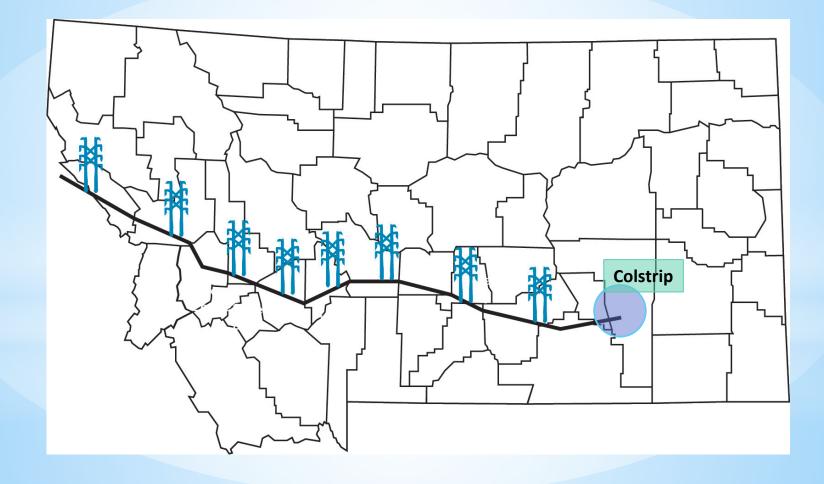


Petroleum Product Pipeline





Colstrip 500 KV Transmission Line





What Are The Chances of Another (1980's style) Energy Bust Putting an End to Everything?



Price of Oil

February 1984 \$26.00/B July 1986 \$9.25/B

-64%

July 2008 \$128.00/B February 2009 \$35.00/B

-73%

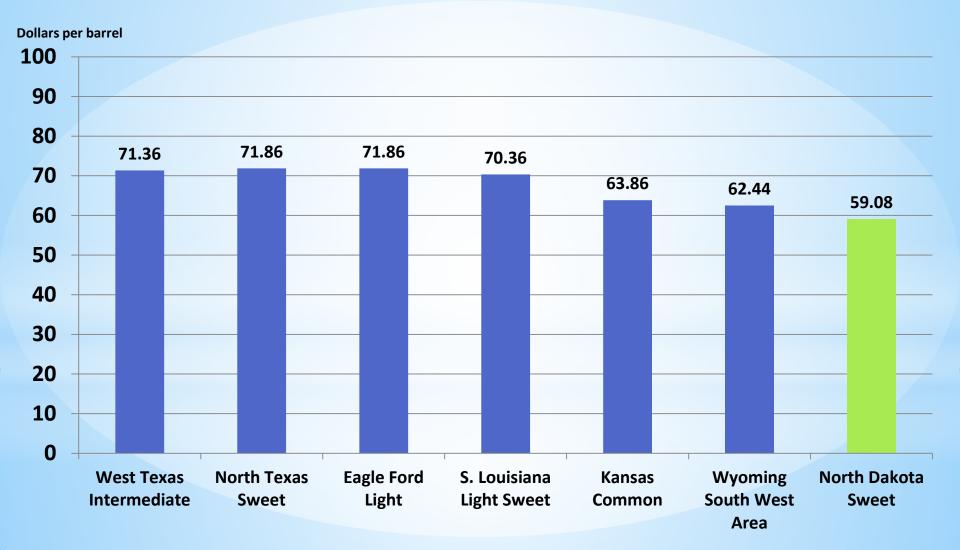


U.S. Oil Prices





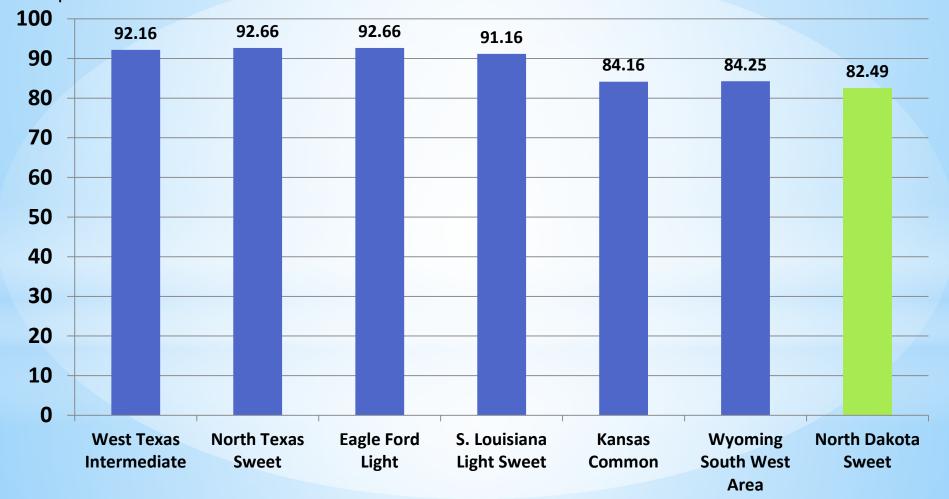
Crude Oil Prices, by Grade June 2010





Crude Oil Prices, by Grade June 2011

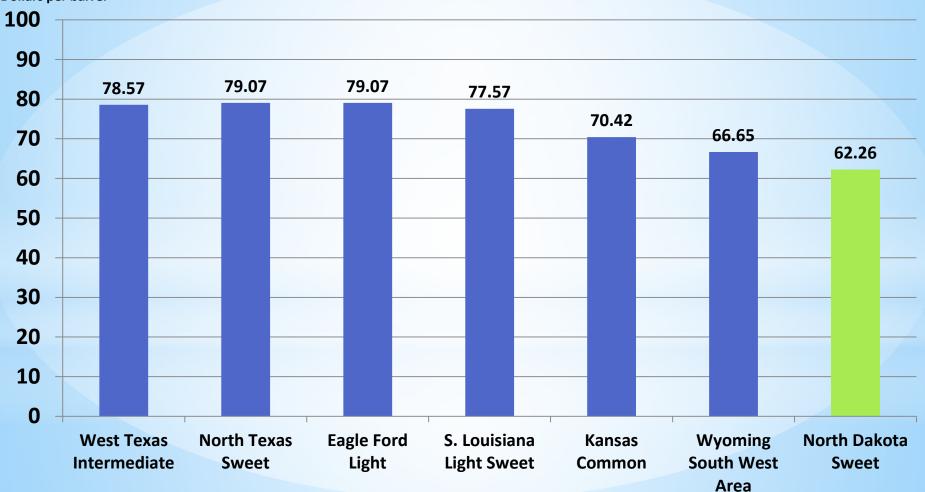
Dollars per barrel





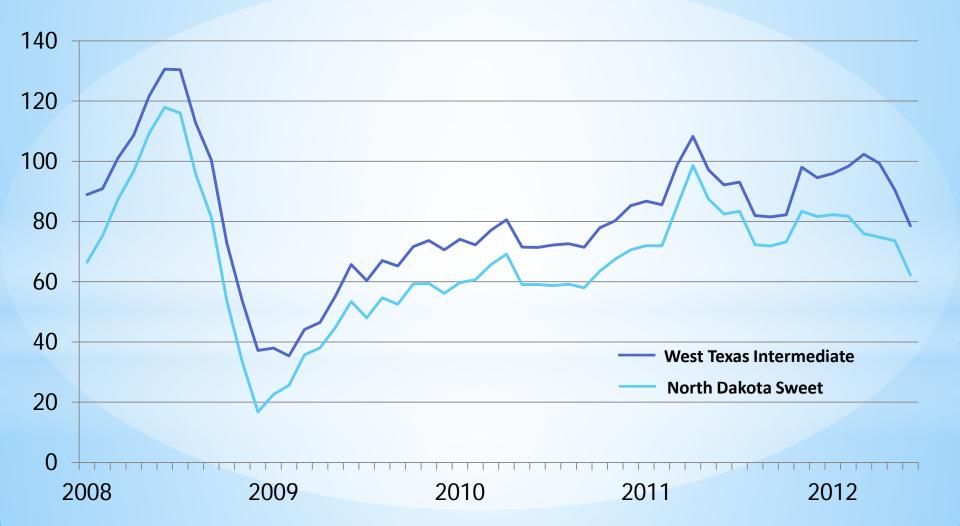
Crude Oil Prices, by Grade June 2012

Dollars per barrel





Crude Oil Prices, by Grade





Questions?