HELENA BUSINESS CLIMATE 5-YEAR TREND REPORT From 2010 through Dec. 2014

#### Cathy Burwell

**President/CEO** 

Helena Area Chamber of Commerce (updated January 2015)



HELENA – Your Montana Capital City!

 Historically Most Stable Economy Of The Larger Cities In Montana
 Higher Median Income Levels
 Many corporate offices located here
 46% of Local Economy is State Govt. Jobs (71% if add in Fed/Local Govt.)





## FACTS TO REMEMBER....

 82% of L&C County's population lives in the Greater Helena Area

 Helena's share of Lewis & Clark County's employment & income is close to 90%



## HOW DO WE MEASURE UP?





Policom Ranking for Economic Strength......

OF 577 cities across the nation:

2010: Helena ranked 6<sup>th</sup>
2011: Helena ranked 2<sup>nd</sup>!!!!
2012: Helena ranked 2<sup>nd</sup>!!!!
2013: Helena ranked 2<sup>nd</sup>!!!!
2014: Helena ranked 3<sup>rd</sup>!!!

*"Economic strength is the long term tendency for an area to consistently grow in both size and quality."* 





### Employment in Helena Area...

(unemployment rates)

**DEC. 2010** 5.1% DEC. 2011 5.2% **DEC. 2012** 4.4% **DEC. 2013** 3.8% Nov. 2014 - 3.3% (Montana - Current- 4.2%)





EMPLOYMENT: Median Wages

Our Facts Your Future (MT.GOV):

HELENA - \$34,114 (median) \$40,456 (average) \$39,407 (per capita income) (highest micropolitan city in MT under 50,000 people)



## EDUCATION OF WORKFORCE

In Lewis and Clark County:
25.4% have some college
5.1% Associate Degree
2.7% Professional Degree
21.3% Bachelor's Degree
6.9% Master's Degree
.8% Doctorate Degree

+62% w/higher education at some level!





Overall Index = Food – Utilities -Other – COST OF LIVING INDEX2011201220132014100%106%105.5%104%108%108%108%110%92%92%92%94%100%103%103%102%

\*info from www.BestPlaces.net (Overall UP FROM 93.6 in 2009...)

"Rapidly growing, highly educated workforce with 200+ days of sunshine!" description from Sperling's Best Places





## **BUSINESS FACTS...**

- 78% of all businesses in the Helena Area have 10 or less employees
- There are approx. 3500 businesses in the entire Helena Valley
- 3000+ Jefferson Co. & 600+ Broadwater Co. workers travel to Helena to work each day.



## **Interesting fact:**

## Helena has the largest population within a 90 minute drive of any city in Montana

#### 226,000 people

(doesn't include Missoula.....10 minutes further away..!)

From 2005 study done w/Travel Montana, MDT & Mt. Aeronautics Division







LIVIBILITY.COM:

# 2013: Named Helena one of the

# Top 100 Best Places To Live

(Quality of Life amenities of 1700+ US Cities)



Top Ten.....

**READERS' CHOICE** 

 Helena was named in the top 10 <u>Best Travel-Worthy</u>
 <u>State Capitols</u>

by USA Today's Readers' choice contest.



## **Residential Permits**

#### RESIDENTIAL – City of Helena

- 2010 244 permits = \$29.2 million
- 2011 211 permits = \$26.5 million
- 2012- 195 permits = \$27.4 million
- 2013 215 permits = \$26.5 million
- 2014 205 permits = \$41.8 million
- PLUS 248 permits for septic in the valley
- outside city limits....(comp. to 232 in '13

And 254 in '12)





## CITY: HOME PERMIT INFO:

 Of 205 Residential permits = 48 total new residences Single Family Dwellings (within city limits)

#### Home Cost Analysis:

- 26 under \$200,000.
- 15 \$200,000+
- 6 \$300,000+
- 1 \$400,000+





## **MORE Residential**

 Of 205 Residential permits = 31 total new multi-family Dwellings (within city limits)

#### Cost Analysis:

- 14 under \$300,000.
- 6 \$300,000+
- 2 \$400,000+
- 3 \$500,000+
- 3 2+ million
- 3 3+ million
- 1−4+ million





**Average Home Sale Prices** 

### 2010 - \$213,705 2011 - \$208,486 2012 - \$210,351

#### 2013 - \$221,821

835 homes sold in 2013

#### 2014 - \$229,894

869 homes sold in 2014 134 Average Days on Market

(Includes single family, condo and townhomes) (Helena Association of Realtors)





**Housing Starts** 

### **Lewis and Clark County:**

#### Housing Starts: (excludes Helena)

2012 – 212 2013 - 257 - Up 28.9% 2014 – 203 - Down 21%





**Commercial Building permits in the City** 

- 2010 231 permits \$53.7 million
- 2011 215 permits \$42.0 million
- 2012 209 permits \$50.4 million
- 2013 215 permits 48.1 million
- 2014 229 permits 49.3 million



## ena Projects finished in 2014

#### (permitted in 2013)

- <u>Cinemark Expansion</u> 2.3 million
- Early Learning Center 1.1 million
- <u>TJ Max</u> Build out \$700,000
- <u>Carroll College Dorms</u> (2) 4.4 million
- <u>Panda Express</u> 1.1 million
- HAC Investments 1.3 million
- <u>Mt. Hospital Assoc</u>. 3.5 million (includes SMA Architects)



More Large Projects finished in 2014

Super One Foods – 11 million (opened June) 52,000 sq.ft. L&C County transitional housing building on  $16^{th} - 1.2$  million L&C County Cooperative Health (9<sup>th</sup>) - 4.0 million Summit Aerostructures – part of a 25 million project



na More completed in 2014

- Big Lots (old Staples) ¾ mill.
- Pet Smart (old Micheals) 1.1 million
- FedEx Facility 4.7 million





Large Projects Started in 2014:

#### Remington Apts. - 216 Units -McHugh Dr.

<u>Boeing Helena Expansion</u> – 10.7 million (part of a 35 million project)

**Carroll College Hunthausen Activity Center** 

- large project





## **MORE 2014 Starts:**

#### Payne Financial – 2.8 million

#### <u>Sherwin Williams – ¾ million</u>

#### Montana Eyecare – 2.37 million





**Coming Large Projects** 

## Blue Cross Blue Shield – 100,000 sq. ft. building <u>New State building (former Dept. of</u> Corrections building on 11<sup>th</sup> w/parking garage





## Helena Regional Airport Update

- Maintained <u>strong passenger loads</u> ensuring 4 major hubs (Seattle, MSP, SLC, Denver)
- <u>Expanded short term parking lot</u>, plus energyefficient Lighting added
- Upgraded snow fleet w/\$1 million in equip.
- <u>Expansion at Boeing</u> (35 million) and new mfg. plant – <u>Pioneer Aerostructures</u>
- <u>MT. Army Nat. Guard</u> added new helicopters to strengthen their long term mission



## More from Helena Regional Airport

#### • <u>Coming</u>:

- Automated long term parking lot pay system
- Planning study for future terminal expansion and runway/taxiway improvements
- \$38 million expansion of MT Army Guard facilities at the airport



TOURISM – Helena Hotels – 2014

#### **TOURISM – Helena Hotels – 2014**

- Occupancy was up 3%
- > Average Daily Rate was up \$2.09
- Revenue per available room up \$2.65 (Rev PAR)
- Revenue up \$1.46 million compared to being up \$309,662 in 2013

Smith Travel Research Report



## **CHAMBER REQUESTS**

#### **Relocation Packets**

2000+ last year

#### **Tourist Packets**

Distribute over 20,000 per year
+ additional 10,000 guides
and 20,000 maps!





- City of Helena
- L & C County
- Helena Airport Authority
- Helena Association of Realtors
- Montana Building Industry Assoc.
- www.policom.com
- US Census 2000
- Helena Area Chamber of Commerce
- Smith Travel and Research

SPECIAL THANKS TO RHONDA RETZ – HELENA CHAMBER FOR HER HELP IN COMPILING THIS REPORT!

#### **Ourfactsyourfuture.org**

**Bestplaces.net** 

CREDITS.....





## The Helena Area Chamber of Commerce

#### **YOUR BUSINESS ADVOCATE**

