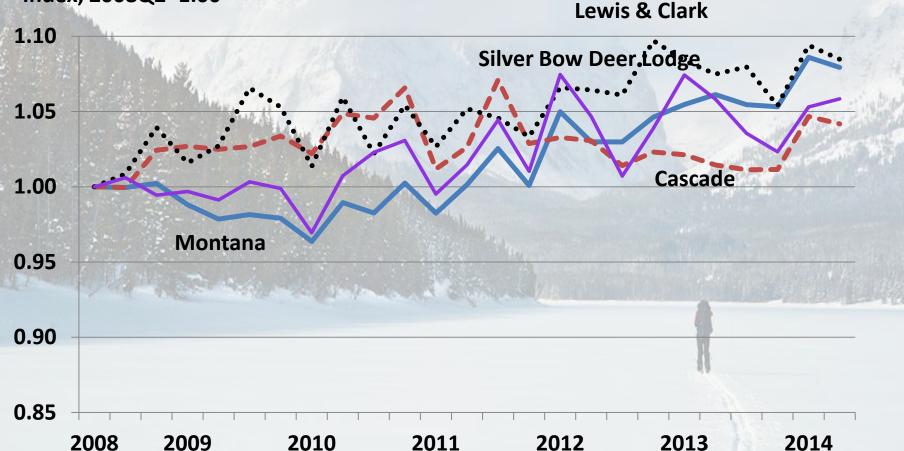
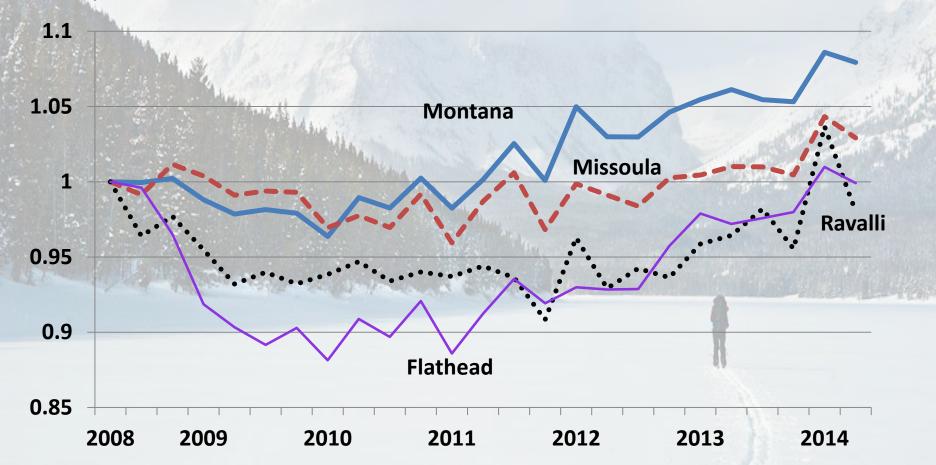
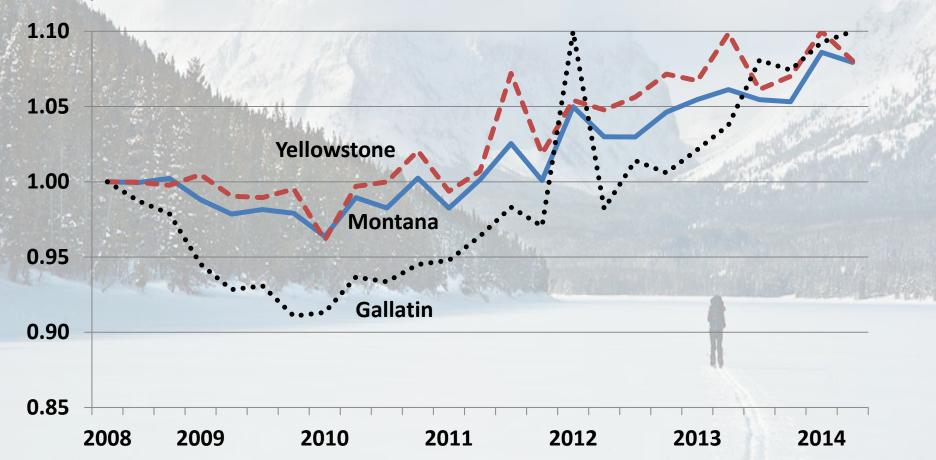
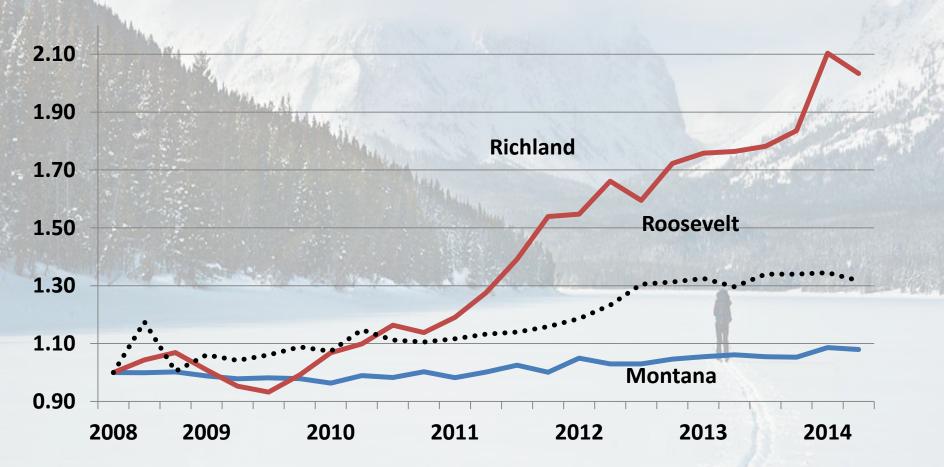
Local Outlook: Cascade County

By Paul E. Polzin Director Emeritus Bureau of Business and Economic Research The University of Montana







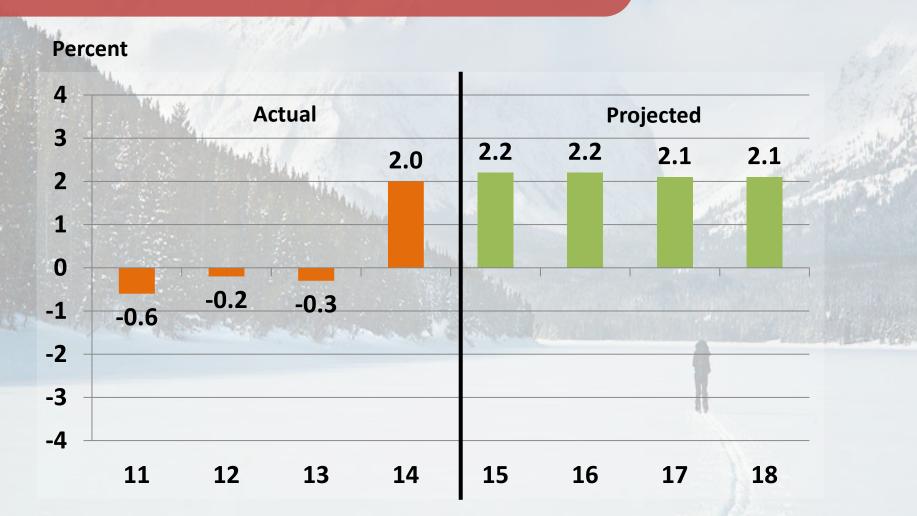


Cascade County's Economic Base 2013-2015

> **Other Basic** Ag and Related **Trade Center-Wholesale, Retail, Finance** Manufacturing State Gov't and Higher Ed. Transportation **Trade Center-Health Care Federal Civilian** Malmstrom AFB Construction

6% **Down Slightly** 3% 2015 Hopeful 4% **New Plants Open** 9% **Pay Freeze Over** 8% **Energy Growth** 10% **Costs vs Demand** 8% Headwinds 12% ??? 40% End of Drag?

Actual and Projected Change in Nonfarm Earnings, Cascade County, 2011-2018



Projected Annual Percent Change in Nonfarm Labor Income (in Constant Dollars) 2015-2018



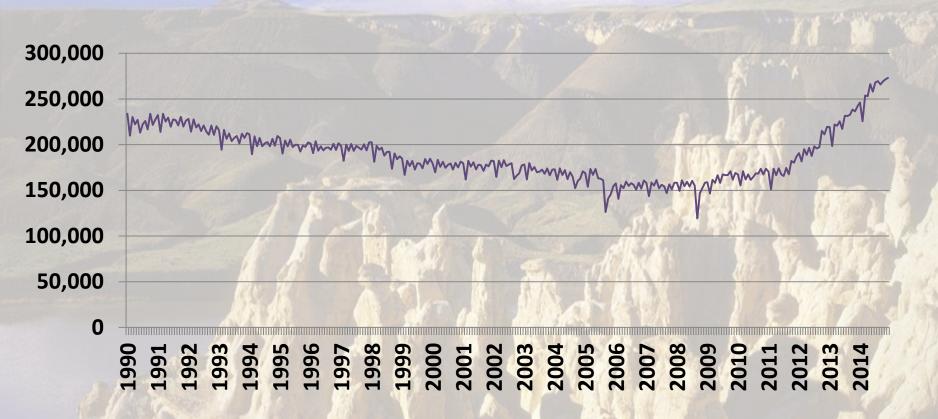


By Paul E. Polzin Program for Energy and Resource Economics Bureau of Business and Economic Research

Petroleum Price Trends

Since July 2014: U.S. Crude Oil Prices Down 55% U.S. Gasoline Prices Down 49% Montana Gasoline Prices = \$2.00 / Gallon

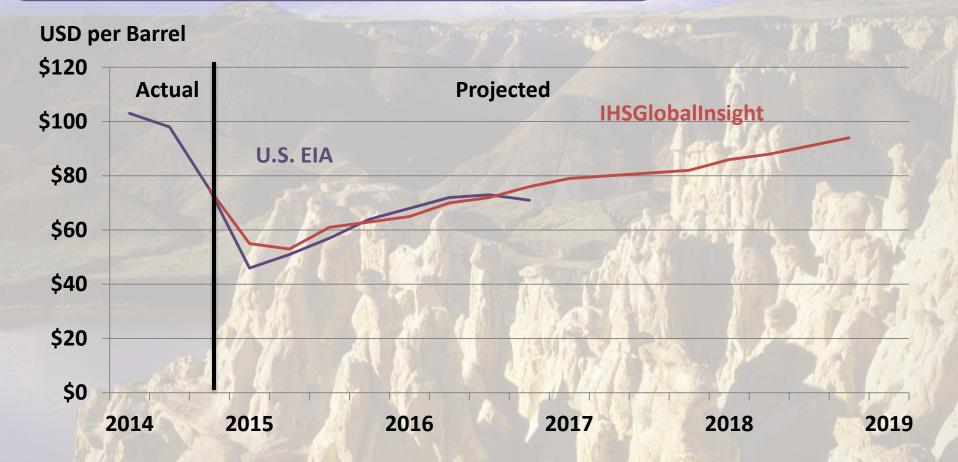
U.S. Production of Crude Oil (thousands of barrels)



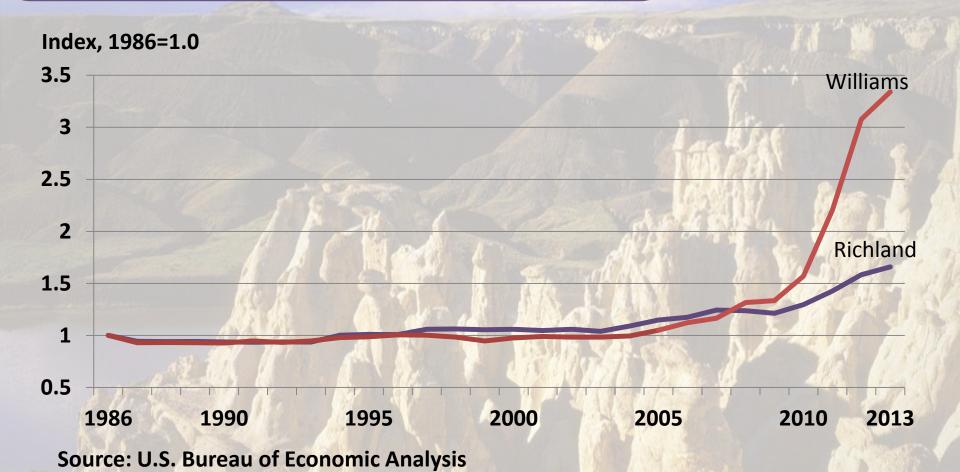
Source: U.S. Energy Information Agency

Determinants of Future Oil Trends

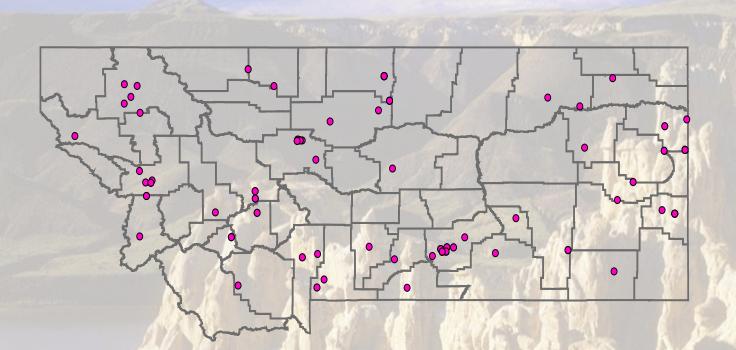
How long producers think low oil prices will last How fast world energy demand grows Political instability in oil producing countries Price of West Texas Intermediate (WTI), Actual and Projected, 2014Q2-2018Q4



Nonfarm and Salary Employment, 1986 to 2013, Richland and Williams Counties



Vendors to Montana's Oil Industry



Source: American Petroleum Institute

Vendors to Montana's Oil Industry, by Community

Community	Vendors
Billings Area	49
Sidney Area	22
Missoula Area	12
Great Falls Area	10
Bozeman Area	7
Helena Area	6
Flathead Area	5
Butte-Anaconda Area	4
Miles City Area	3
Total	118

Source: American Petroleum Institute

Workers, by place of Work and Residence, 2011

Residence	Place of Work		
	Far Eastern MT	Western ND	
Flathead County	24	1 66012	
Missoula-Ravalli Counties	56	58	
Cascade County	65	99	
Lewis-Clark County	39	65	
Gallatin County	41	90	
Yellowstone County	191	244	
Butte-Anaconda	5	0	
Custer County	185	42	
Dawson County	310	293	

Source: U.S. Bureau of the Census

How Big is the Bakken "Economy"?

	Employment				
	2010	2013			
Richland, MT	7,504	9,600			
Williams, ND	20,344	43,289			
Dunn, ND	2,401	4,475			
McKenzie, ND	5,682	11,623			
Mountrail, ND	5,270	8,492			
Total	41,201	77,479			
Spill Y	Growth, '10-'13				
	36,278				
Source: U.S. Bureau of Economic Analysis					

EmploymentFlathead, MT58,900Gallatin, MT70,300Yellowstone, MT102,284

2013

How Big is the Bakken "Economy"?

	Personal Income (Thous.)		Personal Income(Thous.), 2013	
	2010	2013	Flathead, MT	\$3,614,032
Richland, MT	\$455,035	\$711,6 <mark>22</mark>	Gallatin, MT	\$3,852,235
Williams, ND	\$1,273,238	\$3,429,967	Yellowstone, MT	\$6,572,726
Dunn, ND	\$170,715	\$403,350	Burleigh, ND	\$4,387,787
McKenzie, ND	\$356,246	\$839,875	(Bismarck)	A COV
Mountrail, ND	\$417,623	\$849,601		Set and
Total	\$2,672,857	\$6,234,415	B.S. A. S. A.	2 A 184
Growth, '10-'13			- 4 19 AV	
	\$3,561	,558		
Source: U.S. Bureau of Economic Analysis				

Questions?