The Economic Outlook for Montana

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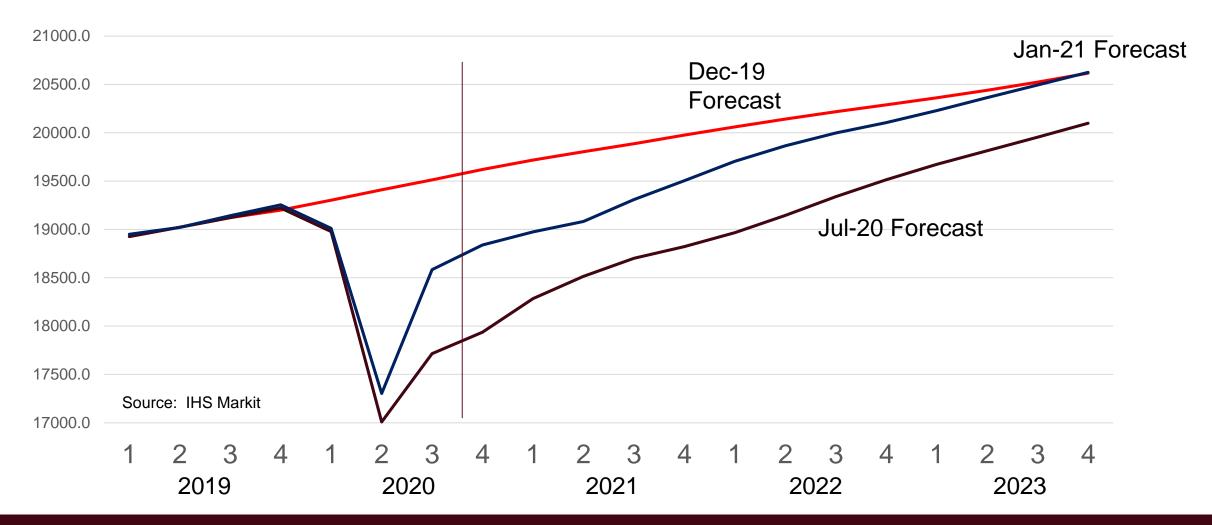


The Covid-19 Recession One Year Later

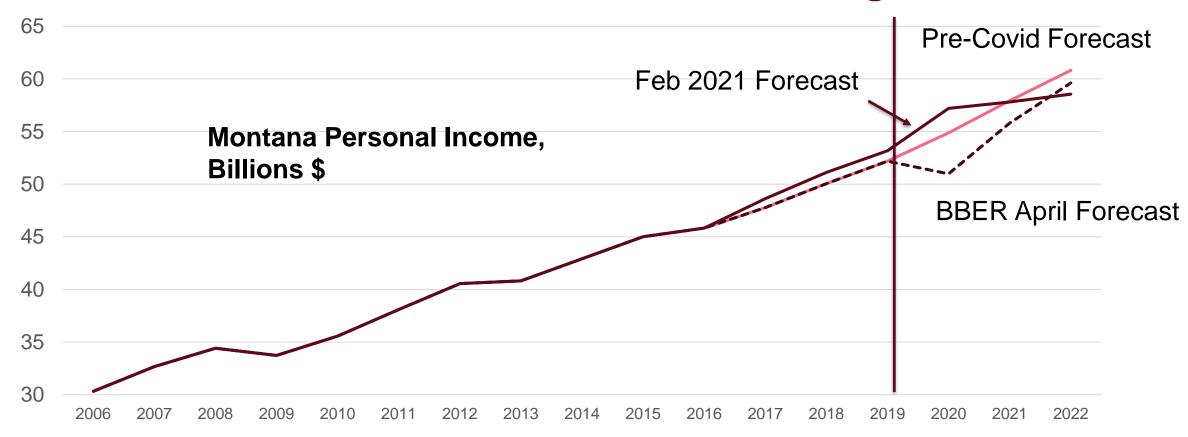
- Unprecedented downturn, followed by a unprecedented recovery
- March-April saw most economic indicators in uncharted territory
- Policy actions were swift, decisive, and effective
- Most surprises since mid-summer have been positive
- Aggregate economic measures fail to capture substantial swings in consumption, investment and trade patterns
- Parts of the economy have more than recovered, others face daunting challenges
- Montana is emerging as a state less affected than others



Real GDP, U.S., Actual and Forecast Billions of Dollars



A Tough Year for Economic Predictions: What Made This Forecast So Wrong?

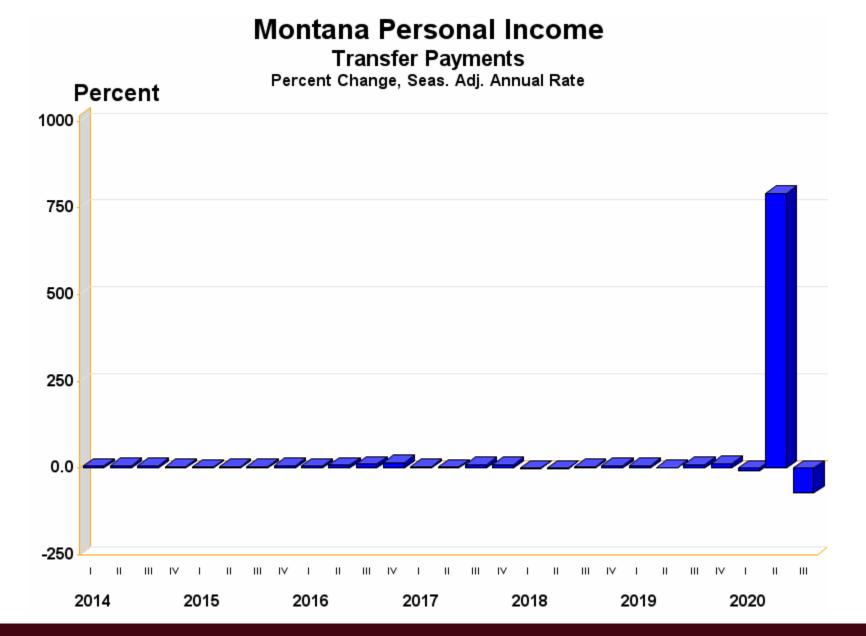




—— Dec-19

Three Answers Come to Mind

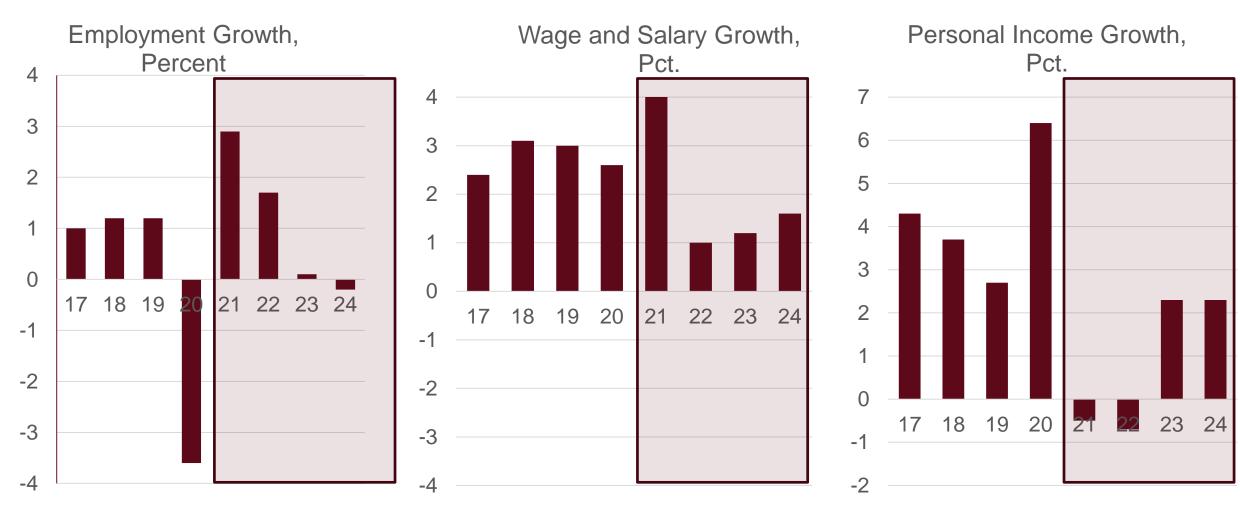
- The forecast is correct! The data are wrong!
- It was not an economic downturn it was a public health crisis with economic consequences
- No one anticipated the speed and strength of the policy response





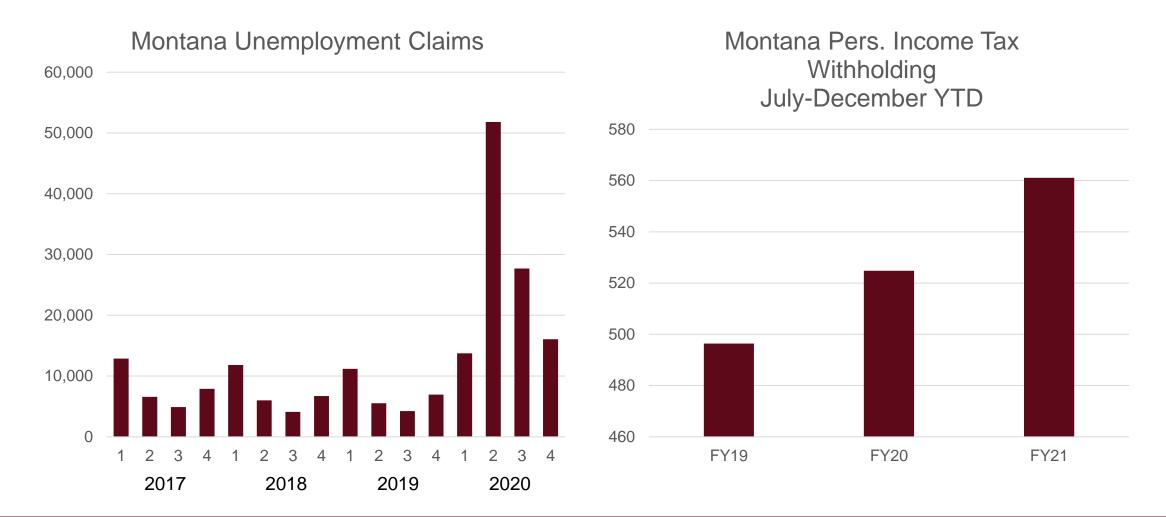
Montana's Recession Experience

Employment, Wages and Salary and Income Growth, Actual and Forecast, Percent



Source: IHS Markit

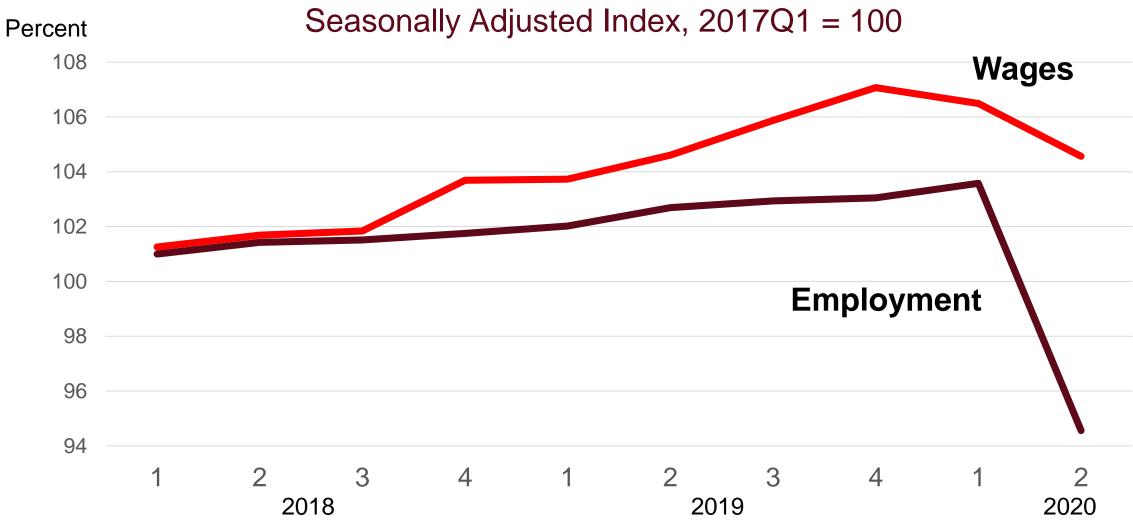
How Can We Reconcile These Two Trends?





Categories	2016	2017	2018	2019	2020	2021
☐ Top Seven Sources	\$677,253,977	\$682,377,573	\$715,730,022	\$776,705,525	\$823,064,611	\$904,920,58
⊞ Corporation Tax	\$46,535,587	\$45,865,342	\$45,260,366	\$59,342,041	\$62,941,646	\$71,248,76
□ Individual Income Tax	\$553,783,568	\$563,044,770	\$590,980,067	\$630,477,738	\$676,400,337	\$747,359,07
510101 Withholding Tax	\$336,433,483	\$351,076,082	\$374,253,387	\$402,283,396	\$423,488,446	\$441,630,2
510102 Estimated Tax	\$107,625,440	\$98,685,245	\$101,947,276	\$108,261,770	\$113,868,691	\$180,618,2
510103 Current Year I/T	\$17,979,147	\$18,796,645	\$19,186,780	\$20,011,035	\$26,247,935	\$28,597,4
510104 Prior Years to Income Tax	\$1,639,839	\$1,438,901	\$1,284,479	\$2,490,520	\$1,522,065	\$1,199,1
510105 Income Tax - Audit Collections	\$10,888,227	\$7,440,287	\$8,497,522	\$8,562,722	\$9,600,631	\$12,695,0
510106 Income Tax Refunds	\$69,715,413	\$71,679,017	\$77,069,501	\$80,472,891	\$82,567,457	\$68,913,5
510109 Income Tax-Penalties & Interes	\$2,851,634	\$2,659,655	\$2,322,753	\$2,305,050	\$2,309,957	\$2,567,6
510110 Accrual Individual Inc Tax	\$0	\$0	\$0	\$0	\$0	
510111 Pass Thru Entity Tax	\$3,820,492	\$3,378,919	\$4,298,026	\$3,572,901	\$6,642,258	\$9,277,7
510482 Mineral Royalty WH Tax	\$2,829,892	\$7,890,018	\$2,120,344	\$2,517,453	\$10,152,898	\$1,859,9
	\$14,524,054	\$17,961,645	\$15,413,266	\$15,910,511	\$16,463,399	\$16,657,8
	\$0	\$0	\$0	\$0	\$0	
	\$8,320,187	\$9,458,618	\$10,062,368	\$15,656,701	\$9,799,361	\$12,813,2
	\$38,838,387	\$31,146,942	\$39,086,037	\$39,528,775	\$41,212,502	\$38,767,9
∀ideo Gaming Tax	\$15,252,193	\$14,900,257	\$14,927,917	\$15,789,759	\$16,247,365	\$18,073,6
⊞ Other Sources	\$16,795,840	\$19,219,698	\$80,134,672	\$27,997,873	\$33,768,084	\$26,268,7
■ Natura Resource Sources	\$14,300,379	\$12,259,923	\$10,327,738	\$9,568,061	\$12,219,076	\$6,181,7
	\$5,296,431	\$9,229,528	\$8,267,181	\$11,900,960	\$13,952,466	\$6,708,6
⊞ Consumption Sources	\$23,515,324	\$23,254,332	\$22,117,758	\$23,395,166	\$23,526,150	\$25,977,9
⊞ Business Sources	\$22,955,709	\$20,857,117	\$23,195,611	\$24,503,592	\$26,182,944	\$22,604,8
Total	\$760,117,660	\$767,198,171	\$859,772,981	\$874,071,177	\$932,713,331	\$992,662,2

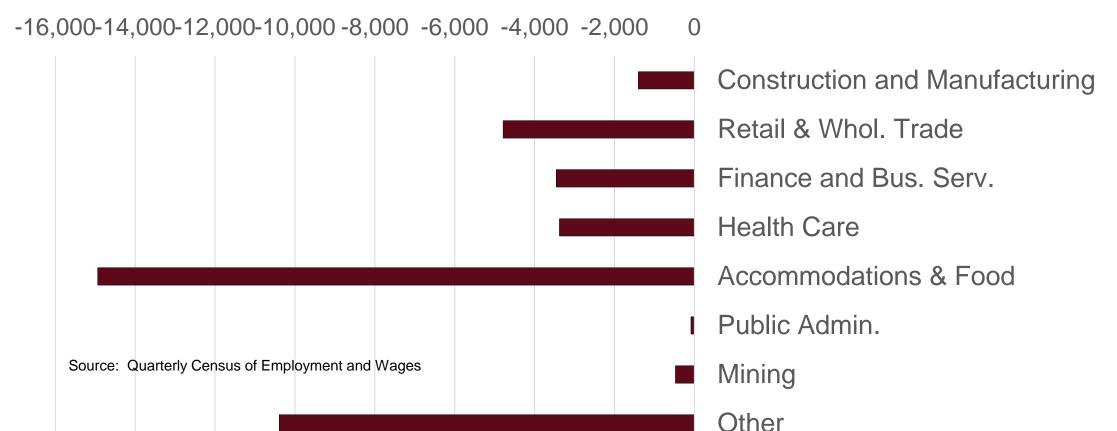
Wages and Employment, Montana, 2018Q1 – 2020Q2



Job Losses by Sector, Montana, 2019Q4 – 2020Q2

Seasonally Adjusted



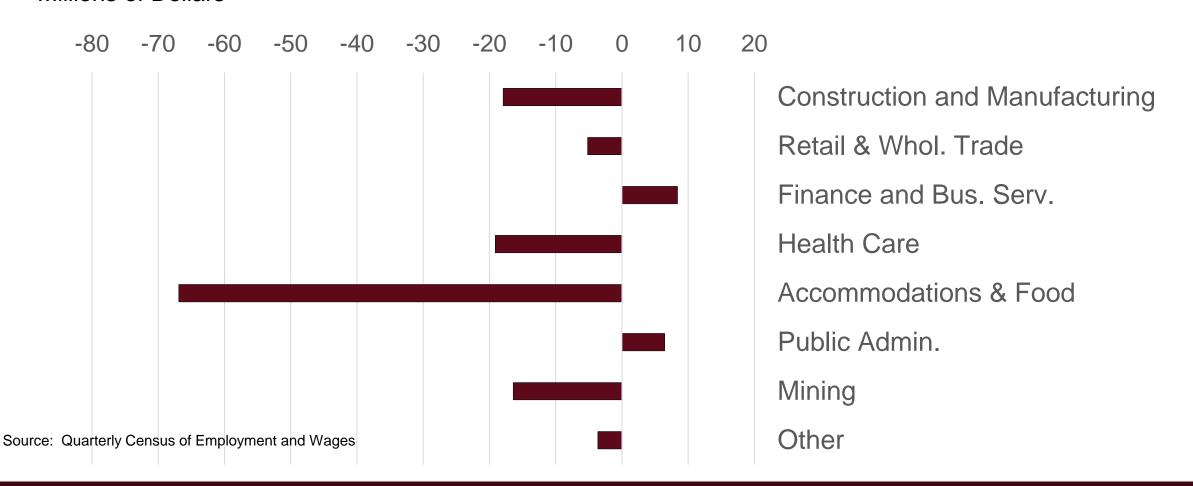




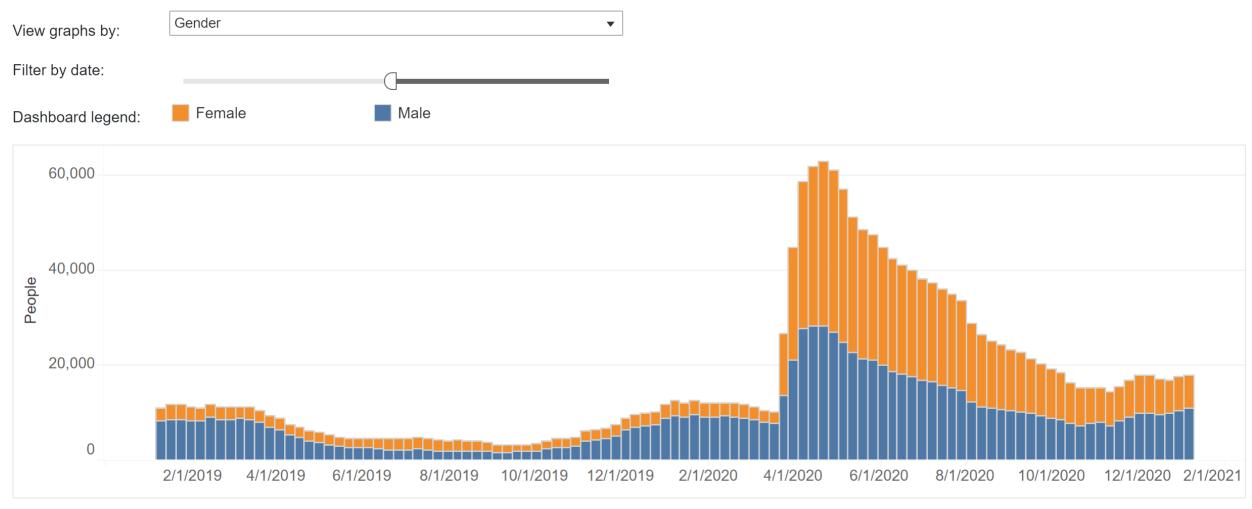
Wage Loss/Growth by Sector, Montana, 2019Q4 – 2020Q2

Millions of Dollars





UI Claimants by Gender



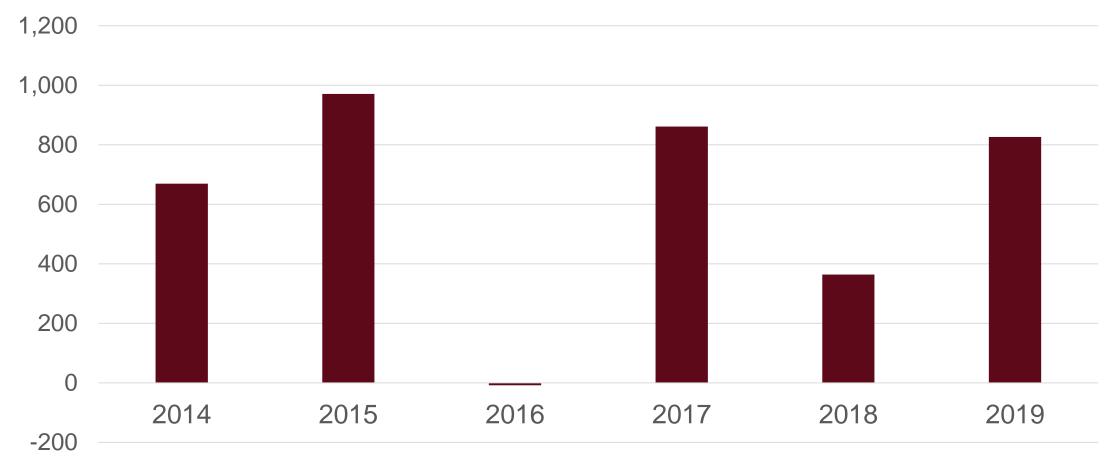
Employment Decline by State, Percent, 2019Q4 – 2020Q2

Seasonally Adjusted



Growth in Inflation-Corrected Nonfarm Income, Montana

Millions of Dollars

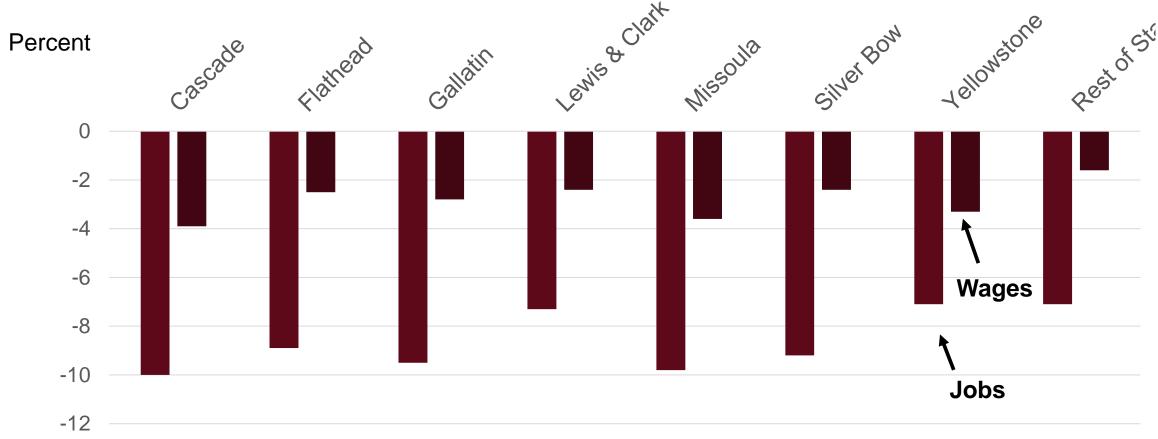


Source: U.S. Bureau of Economic Analysis



Job Losses and Wage Losses Between 2019Q4 and 2020Q2, Montana

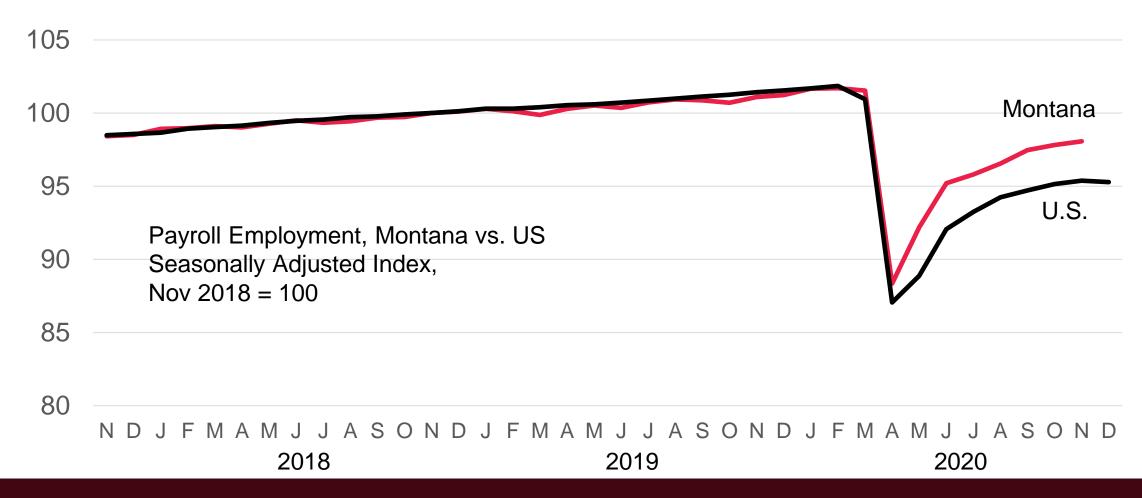
Percent Change, Selected Counties



Source: Quarterly Census of Employment and Wages



Montana's Employment Recovery Slightly Stronger

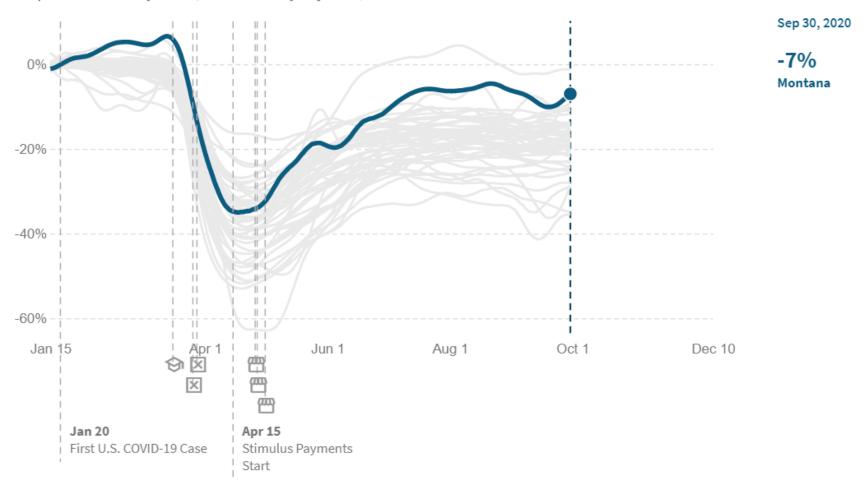






Percent Change in Employment*

In Montana, as of September 30 2020, employment rates among workers in the bottom wage quartile decreased by 7% compared to January 2020 (not seasonally adjusted).



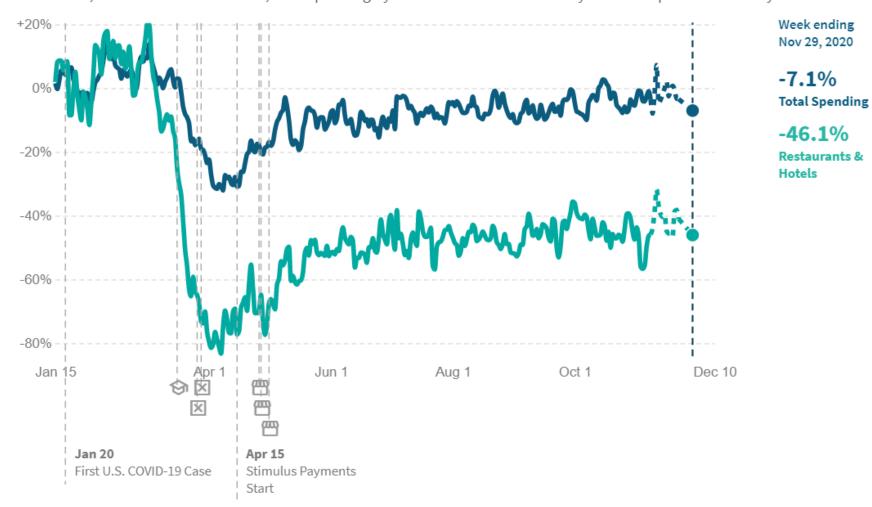
^{*}Change in employment rates (not seasonally adjusted), indexed to January 4-31, 2020. This series is based on payroll data from Paychex and Intuit, worker-level data on employment and earnings from Earnin, and timesheet data from Kronos. The dotted line in the low-wage series is a prediction of employment rates based on Kronos data.





Percent Change in All Consumer Spending*

In Montana, as of November 29 2020, total spending by all consumers decreased by 7.1% compared to January 2020.



^{*}Change in average consumer credit and debit card spending, indexed to January 4-31, 2020 and seasonally adjusted. The dashed segment of the line is provisional data, which may be subject to non-negligible revisions as newer data is posted. This series is based on data from Affinity Solutions.

Which Changes We've Experienced Will Stick?

- High savings rates
- Strong spending on durables
- Eating at home
- Re-shoring or nearshoring supply chains
- Exit from major cities

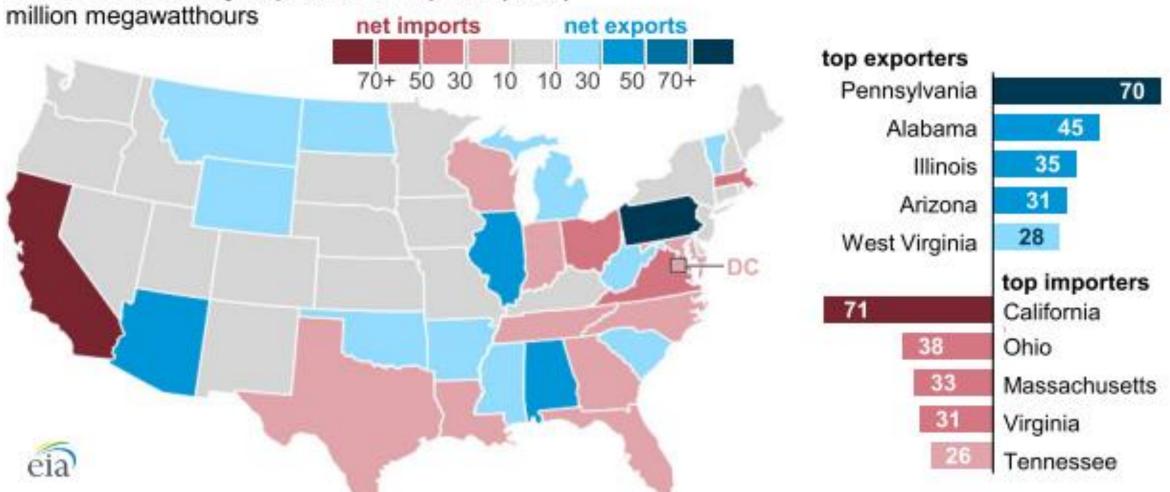
- Technology adoption
- Whither commercial real estate?
- High government debt levels
- Larger government role in the economy

Montana Implications of Major Events

- Further stimulus from Washington
- Low inventories, high froth in housing markets
- Rising lumber prices
- Legacy of supply chain disruptions of 2020
- Closure of Colstrip Units 1 & 2

California was the largest net electricity importer of any state in 2019

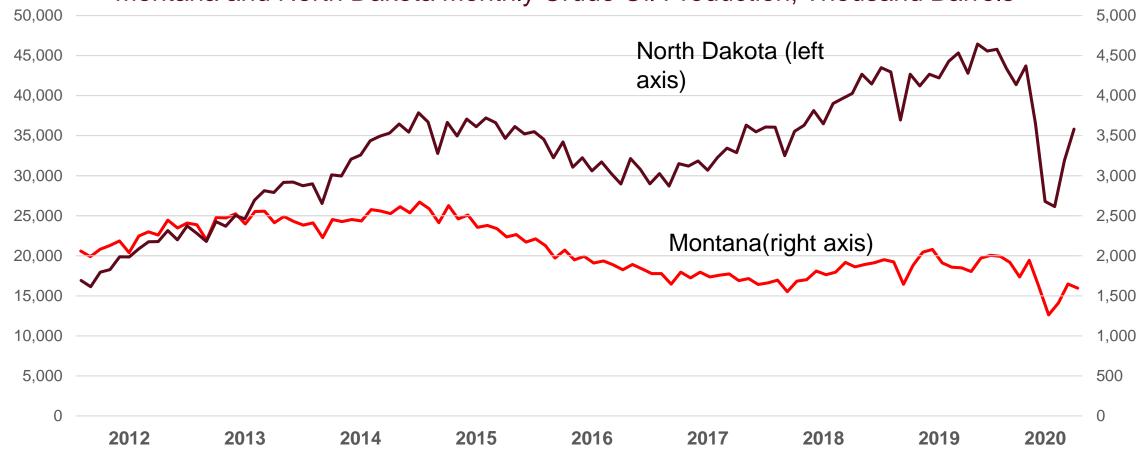
State net electricity exports and imports (2019)



Source: U.S. Energy Information Administration, State Electricity Profiles

Bakken Oil Production Recovers From Record Fall

Montana and North Dakota Monthly Crude Oil Production, Thousand Barrels



Source: U.S. Energy Information Administration

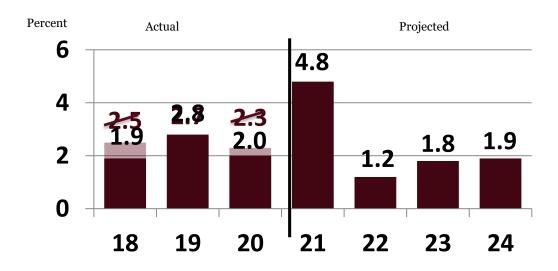


Outlook for Montana's Key Industries

- Post-pandemic future is the wild card
- Harder times ahead for coal and oil
- Brighter prospects for agriculture
- Tech's star is shining brighter
- Will 2021 be a year when home building breaks out?



Growth in Nonfarm Earnings, Montana, 2018-24



Source: BBER and U.S. Bureau of Economic Analysis