Service Contracting

<table>
<thead>
<tr>
<th>Equipment-intensive</th>
<th>Labor-intensive</th>
<th>Technical Consulting</th>
</tr>
</thead>
<tbody>
<tr>
<td>Local Capture</td>
<td>Non-Local Capture</td>
<td></td>
</tr>
<tr>
<td>$500K - $1M</td>
<td>$500K - $1M</td>
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<tr>
<td>$1M</td>
<td>$1M</td>
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</tbody>
</table>

Timber & Stewardship Contracting

<table>
<thead>
<tr>
<th>Timber Sale</th>
<th>Stewardship</th>
</tr>
</thead>
<tbody>
<tr>
<td>Local Capture</td>
<td>Non-Local Capture</td>
</tr>
<tr>
<td>$25 MMBF - 50 MMBF</td>
<td>&gt;50 MMBF</td>
</tr>
</tbody>
</table>

By the Numbers:

- **$40.8 million**: US Forest Service investments in restoration in the study area between 2005 and 2011
- **60%**: proportion of restoration investments captured by local contractors
- **138**: number of local contractors engaged in restoration projects
- **Local capture of restoration investments by work type:**
  - 69% for equipment-intensive activities
  - 65% for technical consulting work
  - 29% for labor-intensive activities
- **$22,426**: Average award size for local contractors
- **$35,412**: Average award size for out-of-state contractors

- **300 million board feet (MMBF)**: volume of timber sold in the study area by the US Forest Service between 2005 and 2011
- **71%**: proportion of volume purchased by local firms
- **41**: number of local firms purchasing timber sales & stewardship contracts
- **82 million board feet**: volume offered via stewardship contract
- **78%**: proportion of volume sold via timber sale purchased by local firms
- **54%**: proportion of volume sold via stewardship contract purchased by local firms

Objective

The data presented here are part of a study commissioned by the Southwestern Crown Collaborative to measure local contractor participation in a 10-year restoration initiative funded by the US Forest Service called the Collaborative Forest Landscape Restoration Program (CFLRP).

The objective of this poster is to describe the value and types of restoration work occurring in the Southwestern Crown of the Continent, along with who is capturing that work, and provide a baseline against which future investments made through the CFLRP could be compared.

Southwestern Crown of the Continent

WHO IS LOCAL?

For this study, local contractors are those with primary business addresses in the study area: Flathead, Lake, Lewis & Clark, Powell and Missoula counties.

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Equipment-intensive: road decommissioning, road maintenance, mine reclamation, culvert replacement, fish passage improvements, etc.

Labor-intensive: tree planting, pre-commercial thinning, fuels reduction and other hand work.

Technical consulting: architecture and engineering services, natural resource studies.